

British Journal of Economics, Management & Trade 4(9): 1441-1456, 2014



SCIENCEDOMAIN international www.sciencedomain.org

# The Impact of Accounting Ethics in Improving Managers' Behavior and Decision Making in the Jordanian Companies

Nabil Alnasser<sup>1</sup>, Osama Samih Shaban<sup>1\*</sup> and Ziad Al-Zubi<sup>1</sup>

<sup>1</sup>Al-Zaytoonah University of Jordan, Accounting Department, Amman, Jordan.

## Authors' contributions

This work was carried out in collaboration between all authors. Author NA, designed the study, wrote the protocol, and wrote the first draft of the manuscript. Author OS, performed the statistical analysis and managed the analyses of the study. Author ZAZ managed the literature searches and questionnaire collection and distribution. All authors read and approved the final manuscript.

**Original Research Article** 

Received 22<sup>nd</sup> February 2014 Accepted 29<sup>th</sup> April 2014 Published 15<sup>th</sup> May 2014

# ABSTRACT

The key to maintaining confidence of clients and the public is a professional and ethical conduct that make accountant act with integrity, objectivity, and independently, even to the sacrifice of personal benefit. The current study aims to examine the impact of accounting ethics in improving manager's behavior and decision making, and to examine the factors affecting accountants and managers' ethical behavior. A questionnaire has been designed for this purpose, and it was distributed to selected accounting employees working in different business environments. The number of questionnaires analyzed were (92) questionnaires. Resolution data were analyzed using the statistical program Smart PLS,(Partial Least Square). The study concluded that there is a significant influence of accounting ethics on improving managers' behavior and on decision making. Accountants must understand how factors such as values, norms, convictions, integrity, choices and courage interact with each other to impact managers' behaviors and decision making, and every company should have a code of ethics that can minimize risk, and ensure reliable financial statements, and the best ethics guide that staff can follow is their manager's real behavior, and a strong ethical values that reinforce the norms of ethical decision-making.

Keywords: Accounting ethics; managers' behaviors; ethical conduct; ethical standards.

## 1. INTRODUCTION

The nature of this study aims to examine the impact of accounting ethics in improving managers' behavior and decision making. As we are all now realize that most of the financial crisis and business failures is due to unethical behavior of employees, employers, or management. The ethical dilemma is too wide to be covered in a research paper, but we will try to figure at least some parts of this problem and its consequences.

Ethics is a code of conduct that applies to everyday life. It addresses the question of whether actions are right or wrong. Ethical actions are the product of individual decisions. When an organization is said to act ethically or unethically, it means that individuals within the organization have made a decision to act ethically or unethically. When a company uses false advertising, cheats customers, pollutes the environment, treats employees poorly, or misleads investors by presenting false financial statements, members of management and other employees have made a conscious decision to act unethically. In the same way, ethical behavior within a company is a direct result of the actions and decisions of the company's employees [1].

Ethical decision-making arises from two levels of moral reasoning: (1) the intuitive level consisting of one's personal feelings and ideas as to the right and wrong of a particular situation feelings derived from beliefs formulated out of personal knowledge and experiences; and (2) the critical evaluative level consisting of reasoned judgments and evaluations of the situation. As to the application of moral reasoning to a given situation, one's intuitive response is always immediate and personal; it is our initial impression or gut-feeling. It simply comes to us that this is correct or incorrect, right or wrong. The critical evaluation level, on the other hand, is a decision we arrive at by applying ethical theory, moral principles, and professional rules, standards, codes and laws to the specific situation which must be decided. Critical evaluation is seasoned thought. Relevant to the application of moral reasoning is the fact that while ethical rules and standards are helpful to critical thinking, they can be inadequate for some situations. Similarly, theory can be too abstract making it difficult for one to derive practical and specific applications. Therefore, people place a heavy reliance on ethical principles for the resolution of their problems [2].

Business ethics formulates now the main part of industry growth especially after the financial scandals that hit many famous industries. Most of these scandals embodied illegal actions, bribes, misuse of power, financial corruption and embezzlement. As a result of these actions, the necessity to ethical standards has raised. Generally, Ethical standards work as a framework that determines its relations with employees, customers, business and public. It also works as a guideline to firm's objectives and future plans [3].

The core of accounting or auditing job is ethics. An accountant has to perform his duties with utmost care and honesty. The accuracy of the financial statement does not mean it is reliable and faithful. A reliable financial statement means that it is verifiable, is a faithful representation, and is reasonably free of error and bias. Faithfulness means that the numbers and descriptions represent what really existed or happened. The accounting numbers and descriptions agree with the resources and events that these numbers and descriptions purport to represent [4]. In Other words, financial accountants in the performance of their professional duties are called on for moral discernment and ethical

decision making. The decision is more difficult because a public consensus has not emerged to formulate a comprehensive ethical system that provides guidelines in making ethical judgments.

Recent studies indicated that nearly all accounting textbooks have focused on ethics and its importance, in 1988, Stephen E. Loeb proposed that accounting students need to be educated so that they attain the following objectives: [5].

- 1. Understand both the composition of and the mechanism for enforcing the various codes of ethics that exist within accounting.
- 2. Understand the social control mechanism that society can use to assure itself that the public accounting profession regulates itself and, also, to sanction a public accountant who does not comply with professional standards.
- 3. Are able to respond effectively to ethical dilemmas that arise in accounting.
- 4. Are able to deal with the dynamic nature of the ethics environment that exist today in accounting

One of the main audit failures from the 1980s up to now is due to improper ethical values. As we mentioned earlier in the introduction that the accounting profession is very critical to society, both, the internal and external users are benefited from the accountant outcomes. Accordingly, the information they provides helps in making critical decisions, but at the same time these decisions may cause disruption to the capital market and the society at the same time. So the presence of a code of ethics will work on organizing the financial outcomes and accordingly organizing the capital market and the society as a whole.

Importance of the current study can be derived through management practices and behavior. Unethical behavior of accountant will lead to harmful consequences to both managers and auditors. An effective code of ethics will regulate the profession and its outcomes, and control the fraudulent actions. It's important that every company should have a code of ethics that can minimize risk, and ensure reliable financial statements.

The current study aims to examine the impact of accounting ethics in improving managers behavior and decision making. The environment of accounting profession has a dynamic nature, so every step in performing the accounting cycle should be executed in top ethical care. As Unethical behavior will lead to harmful consequences to all users of financial information, the need to have reliable and ethical financial outcomes is the aim of this research study.

## 2. LITERATURE REVIEW

Ethics, sometimes known as philosophical ethics, ethical theory, moral theory, and moral philosophy, is a branch of philosophy that involves systematizing, defending and recommending concepts of right and wrong conduct, often addressing disputes of moral diversity. The term comes from the Greek word ethos, which means character. Philosophical ethics investigates what is the best way for humans to live, and what kinds of actions are right or wrong in particular circumstances [6].

Professional ethics is a code of conduct that applies to the practice of a profession. Like the ethical conduct of a company, the ethical actions of a profession are a collection of individual actions. As members of a profession, accountants have a responsibility, not only to their employers and clients but to society as a whole, to uphold the highest ethical standards.

Historically, accountants have been held in high regard. For example, a survey of over one thousand prominent people in business, education, and government ranked the accounting profession second only to the clergy as having the highest ethical standards [7]. It is the responsibility of every person who becomes an accountant to uphold the high standards of the profession, regardless of the field of accounting the individual enters [8].

Every accounting board should adopt codes of professional conduct, in order to ensure that its members understand the responsibilities of being professional accountants. Fundamental to these codes is responsibility to the public, including clients, creditors, investors, and anyone else who relies on the work of the certified public accountant. In resolving conflicts among these groups, the accountant must act with integrity, objectivity, and independently, even to the sacrifice of personal benefit.

Jackling, Philomena & Steven, in their article Professional Accounting Bodies' Perceptions of Ethical issues, Causes of Ethical Failure and Ethics Education determined the top nine factors that contributed to ethical failures for accountants based on a survey of 66 members of the International federation of Accountants IFA. The factors include: [9].

- 1. Self Interest Self Interest
- 2. Failure to maintain objectivity and independence
- 3. Inappropriate professional judgment
- 4. Lack of ethical sensitivity
- 5. Improper leadership and ill-culture
- 6. Failure to withstand advocacy threats
- 7. Lack of competence
- 8. Lack of organizational and peer support
- 9. Lack of professional body support.

The interest of the public is the primary ethical objective which should be taken into consideration when an accountant or an auditor performs his job. There job should be performed according to the accounting standards and according to a code of ethics. Codes of ethics are suggested means for institutionalizing ethical behavior. Top management demonstrates its commitment to the code through its daily behavior. In addition, the organization reinforces ethical behavior through punishment and e rewarded consistently. The performance evaluation system can be a very important mechanism for demonstrating management's commitment to ethical behavior [10].

There are many stakeholders in many countries who report several concerns in the usage of rules-based accounting. According to recent studies, many believe that the principles-based approach in financial reporting would not only improve but would also support an auditor upon dealing with client's pressure. As a result, financial reports could be viewed with fairness and transparency. So many countries have switched to International Accounting Standards IAS, as they are composed that this would bring changes especially to accounting ethics. Recently most countries have adopted the International Financial Reporting Standards IFRS as these standards are based on understandability, relevance, materiality, reliability, and comparability.

The accurate application of a code of accounting ethics will protect accountant, investors, and the firm from all kinds of manipulation, fraud, and embezzlement. Many accounting bodies have sanctioned several rules in order to support higher ethical behavior. The code of conduct is used by many companies in order to express the company's values and

obligations to its stakeholders. The code of conduct also contains a detailed plan of implementing its activities, values and mission. In addition, it has all the restricted and forbidden behaviors [11].

IFAC recognizes that the accountancy profession throughout the world operates in environments with different cultures and regulatory requirements. The International Ethics Standards Board for Accountants has, nevertheless, established an international Code of Ethics for Professional Accountants. Professional values and ethics relate directly to IFAC's mission to develop and enhance the profession to enable it to provide services of consistently high quality in the public interest. It mentioned that, the program of professional accounting education should provide potential professional accountants with a framework of professional values, ethics and attitudes for exercising professional judgment and for acting in an ethical manner that is in the best interest of society and the profession. The required values, ethics and attitudes of professional accountants include a commitment to comply with the relevant local codes of ethics which should be in conformity with the International Ethics Standards Board for Accountants Code [12].

## 2.1 Factors that Influence the Ethical Environment of an Organization

## 2.1.1 Mission and values

Mission and values help the organization to create a clear common sets of beliefs that guide the decision-making process [13]. Where these are built around strong moral values that can enhance the standards of ethical decision-making. In addition, the increase of ethical decisions will identify strong managers and eventually strong organization.

## 2.1.2 Leadership and management influence

Superior staffs are always the example to junior staff, not the ethics policy. Juniors always imitate their superior in actions and behavior, so enforcing good attitude through seniors will create best behavior among juniors resulting in more ethical decisions.

## 2.1.3 Peer group influence

Individuals will adhere to group norms even though this may be against what they would do as individuals [14]. Peer groups influence attitudes because individuals want to be accepted by others. Juniors seek approval by sharing similar attitudes or by modifying attitudes to comply with those of group.

## 2.1.4 Procedures, rules and codes of ethics

A defined code of ethics and procedures will result in a high ethical behavior; it will create better perception about the organization and its objectives. Rewards and sanctions will make the code of ethics more effective.

## 2.1.5 Ethics training

Appropriately focused ethics training, particularly that focus on a practical training rather than philosophical emphasis. This kind of training can assist in encouraging ethical decision-making, and can make codes of ethics concrete, but should be consistent with the other factors.

## 2.1.6 Rewards and sanctions

Rewards power is often used to back up the use of legitimate power. Reward power works best when employees understand how they can achieve rewards and are kept abreast of their status toward earning the reward. Accordingly, ethical behavior will increase if it is connected to reward, and vice versa [15].

## 2.1.7 Religion and ethics

Religion plays an important role in influencing an individual ethics. Generally, a religious employee has a self-motivation to act ethically compared to an employee with low level of religiosity [16].

## 2.2 Factors that Influence Ethical Decision Making

When a decision involves an ethical conflict, managers have to counter a real problem. Managers in such situations face difficult alternatives the sweetest of them is bitter. Values pervade the decision-making process, encompassing not only the individual's economic and legal responsibilities but his ethical responsibilities as well. When managers make a choice to act unethically, the consequences are felt by the organization, its shareholders, employees, and customers. When managers make a wrong decision, they are likely reluctant to admit that they have made a wrong decision, then they will try to reduce their dissonance by using many excuses such as; seeking information to support the wisdom of their decision, or adopt a less favorable view of the forgone alternatives, or trying to minimize the importance of the negative aspect of the decision and exaggerate the importance of the positive aspect, eventually, a great deal of such behavior could easily harm organizational effectiveness [17].

## 2.3 Factors that Influence Managers' Behavior

Ethical behavior cannot be legislated. It is a combination of strong values and the impact of the example set by peers and superiors. To better appreciate ethics, individuals must understand how factors such as values, norms, convictions, integrity, choices and courage interact with each other to impact managers' behaviors and decisions. Together they provide the guidelines that define managers' behavior [18].

# 3. METHODS

The primary data needed for the study objectives were collected through a survey conducted among Different Jordanian companies. A questionnaire has been designed for this purpose, and it was employed from different literature in order to cover the purpose of the study, then it was distributed randomly to the working employees taking part in actions and activities on carrying out business in their companies in November 2013, and to different management levels. The number of questionnaires analyzed were (100) questionnaires. Resolution data were analyzed using the statistical program Smart PLS. The questionnaire contents can be seen in the appendix.

Quantitative data were collected using a self-administered questionnaire, in which the employees were asked to state the likelihood (on a 5-point scale: [5] strongly agree; [4] agree; [3] neutral; [2] disagree; [1] strongly disagree),100 copies of the questionnaire were

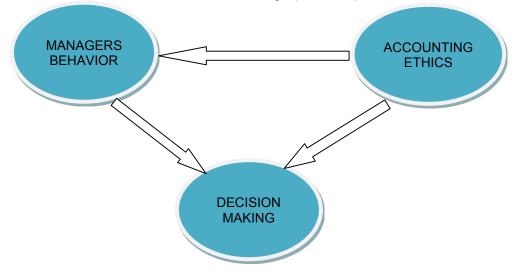
delivered by hand on the respondents, 92 copies were returned (percentage of 92%); these 92 copies were accepted and used in the actual analysis (percentage of 92%) of the original distributed copies). The numbers of questionnaire used as a pilot study were 20 copies.

Other Data is collected from secondary sources. Secondary data is collected from articles published by the well-known periodicals, books, and dissertations.

## 4. Statistical Analysis

The Statistical Package for Social Sciences Smart PLS was applied in analyzing the data received; Statistical Analysis tools include the followings:

- 1. Descriptive Statistics, mainly frequencies and percentages, were used to analyze sample characteristics according to job, educational level, professional certificates, and experience.
- 2. Correlation, Inter-correlation, and Path Coefficient were used to analyze and describe study variables from a statistical point.
- 3. Reliability Test using Cronbach's Alpha was used to test the reliability of the scale.



4.1 Research Design (Exhibit-1)

Research design is formed out of three main elements which constitute the research design. The Model in Exibit-1 shows the effect of accounting ethics on managers' behavior and decision making, and the effect of managers' behavior on decision making.

## 4.2 Study Hypothesis

H1: There is impact of accounting ethics in improving managers' behavior and decision making.

The subordinate hypothesis from the H1 can be made as follows:

There is impact of accounting ethics in improving managers' behavior.

The first subordinate hypothesis inquire whether accounting ethics embodied in a form of code of ethics can make managers' behavior characterized by honesty, integrity, trustworthiness, fairness and a sense of justice.

There is impact of accounting ethics in improving decision making.

The second subordinate hypothesis inquire whether accounting ethics embodied in a form of code of ethics can make decision making more accurate, more valuable, and without bias.

H2: There is impact of managers' behavior in improving decision making.

The second hypothesis inquire whether managers' behavior characterized by honesty, integrity, trustworthiness, fairness and a sense of justice can make decision making more accurate, more valuable, and without bias.

## 4.3 Data Analysis and Findings

#### 4.3.1 Reliability test

Cronbach's alpha was used to test the internal reliability of the measurement instrument. In this study 0.60 or higher is considered acceptance [19]. As shown in Table (2) the Cronbach's Alphas ( $\alpha$ ) ranged from 0.779 to .965, thus establishing the reliability of the survey questionnaire. It is obvious that all values of alpha are high. This indicates that for each measurement of a variable, the items are highly correlated and hence highly consistent. Table (1) shows the Cronbach's alpha for each scale:

#### Table 1. Cronbachs Alpha

	Cronbachs alpha
Accounting Ethics	0.965982
Decision Making	0.900804
managers Behavior	0.779072

## 4.3.2 Sample characteristics

The respondents were 67.4% male and 32.6% female; most of them were between the age of 25 years and 45 years. Most respondents had average experience more than 5 years. The Job title of 46.7% of the respondents were Accountants, 23.9% Accounting officer, Head of accounting department 14.1% and finally 15.2% were Chief financial officers CFO. Most of respondents 70.7% had Accounting degree, JCPA 19.6%, and 9.8% having CPA degree. Demographic data is shown in Table No. (2).

#### 4.3.3 Smart PLS results

The structural model results are shown in Exhibit 2. Examining the path coefficients; the numbers on the screen enables us to determine, that Accounting ethics has the strongest effect on Decision making (0.806), followed by Managers' Behavior (0.803), and the effect between Managers' Behavior and Decision making was (0.175). Moreover, the three constructs explain 63.3 percent of the variance of the endogenous latent construct

Managers' Behavior ( $R^2 = 0.633$ ), and endogenous latent construct Decision making ( $R^2 = 0.904$ ). Table 3 illustrates the r square results.

Variable	Group	Frequencies	%
Sex	Male	62	67.4
	Female	30	32.6
Total		92	100%
Age	Less than 25 years	13	14.1
	From 26 years—35 years	29	31.5
	More than 36 years—45 years	29	31.5
	More than 46 years	21	22.8
Total		92	100%
Professional Certificate	JCPA	18	19.6
	CPA	9	9.8
	Accounting Degree	65	70.7
Total		92	100%
Job Title	Accountant	43	46.7
	Accounting officer	22	23.9
	Head of Accounting Dept.	13	14.1
	CFO	14	15.2
Total		92	100%
Experiences	Less than 5 years	16	17.4
-	From 6 years – 10 years	36	39.1
	More than 11 years – 15 years	22	23.9
	More than 16 years	18	19.6
Total	-	92	100%

#### Table 2. Demographics data for the pivot study

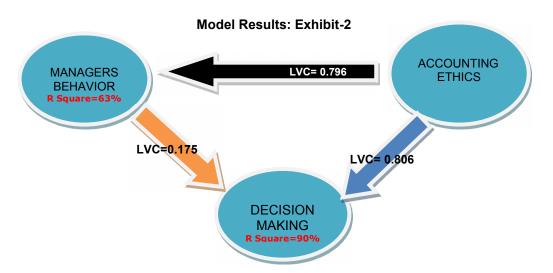
## Table 3. The R square of the variables

	R Square
Accounting Ethics	
Decision Making	0.903925
managers Behavior	0.633198

The results show that the relationship between the three variables is statistically significant. Based on their path coefficient scores, it would appear that the influence of Accounting Ethics and Managers' Behavior on Decision Making is significant. However, it seems very unlikely that the hypothesized path relationship between Managers' Behavior and Decision Making (0.175) is relatively weak compared to path relationship between Accounting Ethics and managers' Behavior (0.796), and Accounting Ethics and Decision Making (0.806) but still significant, as the findings of Smart PLS rule explains that the path Coefficient is significant if it is above 0.015.

The convergent validity assessment is associated with the Average Variance Estimated (AVE) value. The evaluation of validity criterion in Table 4 illustrates that the AVE values of Accounting Ethics (0.565) and Decision Making (0.528) are above the cutoff point of 0.50.

British Journal of Economics, Management & Trade, 4(9): 1441-1456, 2014



Therefore, these two reflective constructs demonstrate high levels of convergent validity. As for the Managers' Behavior construct, although its AVE values is relatively lower than the threshold (.42), this construct has a high composite reliability score (.82), as composite reliability scores could be used as another approach to assess a constructs' convergent validity, and thus demonstrating a valid construct [20].

## Table 4. Quality Criteria

	AVE	Composite Reliability	R Square	Cronbachs Alpha
Accounting Ethics	0.565723	0.972605		0.965982
Decision Making	0.528384	0.921204	0.903925	0.900804
managers Behavior	0.423595	0.822338	0.633198	0.779072

#### Table 5. AVE Root Square

	AVE	Accounting Ethics	Decision Making	managers Behavior
Accounting Ethics	0.565723	0.752145		
Decision Making	0.528384	0.749743	0.726900	
managers Behavior	0.423595	0.603433	0.625016	0.650841

Discriminant validity is established through examining the cross-loadings comparisons between constructs. Specifically, the AVE of each latent construct should be higher than the construct's highest squared correlation with any other latent construct [21]. This notion is identical to comparing the square root of the AVE with the correlations between the latent constructs. The square roots of the AVE values of all constructs were calculated, and compared with correlations between construct, as in Table 5. The results in Table 5 indicate that all the three constructs in the research model (accounting ethics, decision making, and managers' behaviour) achieved this criterion as none of the off-diagonal elements exceeded the respective diagonal element [22]. Thus, discriminate validity was demonstrated.

	Accounting Ethics	<b>Decision Making</b>	Managers' Behavior
Accounting Ethics		0.749743	
Decision Making			0.625016
Managers' Behavior			

#### **Table 6. Path Coefficients**

The path coefficient is illustrated in Table 6. The path coefficient between accounting ethics and decision making equals 0.749, and path coefficient between decision making and managers' behaviour equals 0.625, which means that, there is a linkage between the construct variables in the research model.

## 4.4 Conclusion and Recommendation

## 4.4.1 Conclusion

The results show that the relationship between the three variables is statistically significant. Based on their path coefficient scores The path coefficients results shows that accounting ethics has the strongest effect on decision making followed by managers' behavior, and there is less effect of path coefficient on managers' behavior and decision making. The analysis also shows that there is a significant influence of accounting ethics on managers' behavior and on decision making. The results also confirm the first sub research hypothesis stating that, there is impact of accounting ethics in improving managers' behavior, also the results confirm the second sub research hypothesis stating that, there is impact of accounting ethics. The results also confirm the second hypothesis, which stating that, there is impact of managers' behavior in improving decision making.

We can conclude that, the factors influence ethics, managers' behavior, and decision making should be deeply investigated. Accountants must understand how factors such as values, norms, convictions, integrity, choices and courage interact with each other to impact managers' behaviors and decision making. Also a clear mission and values help create the shared sets of beliefs that guide decision-making. The study concluded that, every company should have a code of ethics that can minimize risk, and ensure reliable financial statements, and the best ethics guide that staff can follow is their manager's real behavior, and a strong ethical values that reinforce the norms of ethical decision-making. Rewards and sanctions affect ethical behavior, either by increase or decrease effect depending on type of rewards or punishment. Generally they work as an essential approach in responding to positive and negative behavior.

## 4.4.2 Recommendation

According to the study conclusions the researchers recommend the following:

As accountant's ethics affect managers' behavior and the process of decision making, management should Promote care, courtesy and respect for others, Promote self-esteem, self-discipline, honesty and positive relationships, and Ensure there is fair treatment for all regardless of position, gender, race, ability and disability. In other words management should ensure the highest ethical standards embodied in a strong code of conduct that can maintain high ethical performance by current and future employees.

Finally, Management should ensure that the company's expectations of behavior are clear and understood by employees, and stakeholders.

## **COMPETING INTERESTS**

Authors have declared that no competing interests exist.

# REFERENCES

- 1. Belverd E Needles, Powers Marian, Sherry K Mills, Henry Anderson R. "Principles of Accounting" 7<sup>th</sup> ed. Houghton Mifflin; 1999.
- 2. Lot of essays "Ethical Issues" Accessed;2013. Available: <u>http:// www.Wikipedia.org.</u>
- 3. Beverly Jackling, Barry J. Cooper, Philomena Leung, Steven Dellaportas. Professional Accounting Bodies' Perceptions of Ethical Issues, Causes of Ethical Failure and Ethics Education". Managerial Auditing Journal. 2007;22(9):928-944.
- 4. Kieso, Weygandt, Warfield. "Intermediate Accounting" 14<sup>th</sup> edition. Wiley and Sons; 2012.
- 5. Stephen E Loeb. Teaching Students Accounting Ethics: Some Crucial Issues in Accounting Education. 1988;3:316–329.
- 6. Wikipedia org (Definition of Ethics) Accessed; 2013. Available: <u>http://www.Wikipedia.org.</u>
- 7. Ross. Touch & Co, "Ethics in American Business" New York: Touch Ross & Co. 1988;7.
- 8. Needles, Belverd E, Powers Marian, Sherry K Mills, Henry RAnderson; 1999.
- 9. Jackling, Beverly, Barry J. Cooper, Philomena Leung, Steven Dellaportas; 2007.
- 10. Gibson, Ivancevich, Donnelly, "Organizations behavior, Structure, Processes" 11<sup>th</sup> edition, McGraw-Hill Inc;2002.
- 11. Wikipedia org (Definition of Ethics) Accessed; 2013. Available: <u>http://www.Wikipedia.org.</u>
- 12. IES 4, International Education standards (Professional Values, Ethics and Attitudes) Accessed 17 April 2014. Available: <u>http://www.IFAC.org.</u>
- Grusenmeyer, David. (Mission, Vision, values), Accessed; 2013. Available: http://www.msu.edu.
- 14. Loeb, Stephen E. The Evaluation of Outcomes of Accounting Ethics Education. Journal of Business Ethics; 1991:10(2):77-84. DOI:10.1007/BF00383611.
- 15. Gibson, Ivancevich, Donnelly. Organizations behavior, Structure, Processes 11<sup>th</sup> edition, McGraw-Hill Inc; 2002.
- 16. James Rest, Darcia Narvaez, Muriel J. Bebeau, Stephen J. Thoma. Post conventional Moral Thinking: A Neo-Kohlbergian Approach, Mahwa, NJ: Lawrence Erlbaum Associates; 1999.
- 17. Gibson, Ivancevich, Donnelly. Organizations behavior, Structure, Processes 11<sup>th</sup> edition, McGraw-Hill Inc; 2002.
- 18. Bendaraz, Timothy F. leader to leaders accessed 12 Feb 2014 Available at www.Majorium Business Press.com; 2011.

- 19. Uma, Sekrran. Research Method for Business: A Skill Building Approach. 7th Edition, John Wiley and Sons, New York; 2003.
- 20. Fornell C, Larcker DF. Evaluating structural equation models with unobservable variables and measurement error. Journal of Marketing Research.1981;18(1):39-50.
- 21. Fornell C, Larcker DF. Evaluating structural equation models with unobservable variables and measurement error. Journal of Marketing Research. 1981:18(1):39-50.
- 22. Hull and John. Use of Partial least Squares (PLS) in Strategic management. 1999;20:2.

British Journal of Economics, Management & Trade, 4(9): 1441-1456, 2014

# APPENDIX

## Table 1. Elements of mission and values

No.	Elements of mission and values
1	The company clearly identify the purpose of its existence
2	All employees clearly know the reason for being exist
3	All employees clearly know for whose benefit does the company exist
4	All employees clearly know how does the company pursue its strategic objectives
5	All employees clearly identify the commercial rationale for the business.
6	All employees clearly know what does the company believe in
7	All employees clearly know how the company set its priorities and basic beliefs,
8	The company had established the moral rationale for business.
9	The company had established its aspirations plans, and philosophical priorities
10	The company had established its standards of behavior (How does the company
	act or behave?
	Total

## Table 2. Rewards and sanctions

No.	Elements of rewards and sanctions
11	Ensure a consistent approach in responding to positive and negative behavior
12	Promote care, courtesy and respect for others
13	Promote self-esteem, self-discipline, honesty and positive relationships
14	Encourage a whole company and management involvement in the implementation of this policy
15	Ensure that the company's expectations of behavior are clear and understood by employees, stakeholders, and management.
16	Ensure there is fair treatment for all regardless of position, gender, race, ability and disability Total

## Table 3. Ethics training

No.	Elements of ethics training
17	Management is involved in the process of identifying training content.,
18	Management makes independent suggestions to identify appropriate training content
19	Commitment and action by management is the keystone for ensuring the integrity of an agency's ethical culture.
20	Management provides in-house training or hires a specialized ethics training company for seminars or online training of employees.
21	There is continuous development of ethics training programs. Total

No.	Elements of Information & Communications
22	Leaders make clear through their words and actions that ethics is a priority
23	Leaders communicate clear expectations for ethical practice
24	Leaders practice ethical decision making
25	Leaders support their facility's ethics program
	Total

# Table 5. Procedures, rules and codes of ethics

No.	Elements of procedures, rules and codes of ethics
26	Practice their profession with integrity, honesty, truthfulness and adherence
	to the absolute obligation to safeguard the public trust.
27	Act according to the highest goals and visions of their organizations,
	professions, clients and consciences
28	Inspire others through their own sense of dedication and high purpose
29	Improve their professional knowledge and skills, so that their performance will
	better serve others
30	Value the privacy, freedom of choice and interests of all those affected by
	their actions
31	Adhere to the spirit as well as the letter of all applicable laws and regulations
32	Avoid even the appearance of any criminal offense or professional
	misconduct
33	Encourage colleagues to embrace and practice these ethical principles and
	standards
	Total

No.	Elements of Peer group influence
34	Employees learn to develop relationships with others in the social system, particularly teaching other employees customs, social norms, and different ideologies
35	Employees can serve as a venue for teaching members
36	Employees influence individual members' attitudes and behaviors on many cultural and social issues, such as: fraud, violence, and academic achievement
37	Employees provide an influential social setting in which group norms are developed and enforced through socialization processes that promote in- group similarity
38	Employees within the organization help other employees form their own identity. Total

# Table 6. Elements of Peer group influence

## Table 7. Impact of religion and ethics

No.	Elements of religion and ethics
39	Your religion is your guide which control your moral and behavior
40	Job performance can suffer if a worker's religious practices is neglected
41	Employees are protected from discrimination or harassment according to their religion in the workplace.
42	Employees who are religious were significantly more likely to be trustful, Total

#### Table 8. Impact of ethics on decision making

No.	Impact of ethics on decision making
43	Employees have the right to safe working conditions
44	Employees have the right to a minimum wage
45	Employees are treated with respect and dignity according to human rights
46	Managers put the interest of the organization over their personal interest.
47	Managers, before making a decision put into their consideration, who will be affected by the decision and to what extent will the various parties affected by this decision be harmed or benefited?
48	Managers, before making a decision put into their consideration, whether the decisions are according to law, and how does this decision square with the canons of justice? Total

## Table 9. Impact of ethics on managers' behavior

No.	Impact of ethics on managers' behavior
49	Mangers behavior should be characterized by honesty, integrity,
	trustworthiness, fairness and a sense of justice.
50	Managers should always do the right things
51	Mangers should always act unbiased by self-interest and within the framework
	of one's values and norms
52	Managers put the interest of the organization over their personal interest.
53	Managers, before making a decision put into their consideration, who will be
	affected by the decision and to what extent will the various parties affected by
	this decision be harmed or benefited?
	Total

© 2014 Alnasser et al. ; This is an Open Access article distributed under the terms of the Creative Commons Attribution License (http://creativecommons.org/licenses/by/3.0), which permits unrestricted use, distribution, and reproduction in any medium, provided the original work is properly cited.

## Peer-review history:

The peer review history for this paper can be accessed here: http://www.sciencedomain.org/review-history.php?iid=515&id=20&aid=4583