



WALID A. QEREM

PERSONAL INFORMATION

Marital status : single

Nationality : Jordanian

Date and place of birth : 02-12-1977, Kuwait

SUMMARY OF QUALIFICATIONS

[1995-2000] University of Sunderland Sunderland ,Uk

PhD in pharmacy

[1995-2000] AL-Zaytoonah University Amman , Jordan

B.sc in pharmacy.

PROFESSIONAL EXPERIENCE

February- Present Alzaytoonah University

- Assistant professor in Clinical Pharmacy

June2007-June2008 RAFA Pharmacy Amman, Jordan

- Pharmacist in charge of a street pharmacy

Oct2006-April2007 MSD North Emirates,UAE

Hospital Product Rep.

- Promoting thromboletic agent AGGRASTAT in institutions and MOH hospitals
- Launching new antibiotic agent INVANZ
- Promoting anti glaucoma eye drops.

January 2004 –July2006 Hoffmann la Roche KSA

Medical rep.

- Launching new thromboletic agent RAPILYSIN in institutions of MOH and military hospitals
- Promoting dermatological and anti-obesity products
- Experienced working in Taif, Makka, Abha, Khamis Mshet, Jizan and Njjran districts
- Was able to achieve my target in all successful years, and informulated RAPILYSIN in Khamis Mushait Arm Forces Hospital.

Jan.2002 – Dec.2003 Pharmalines Jaddah , KSA
Medical rep.

- Launching new dermatological product in Jeddah. By Making daily visits to doctors and pharmacists

July 2000-Jan.2002 AL- Zaytoonah University Amman , Jordan

teaching assistant

- Supervise students carrying out pharmaceutical. Experiments. And preparing them.
- Evaluate students; prepare and mark examinations.
- Aid the teaching staff in currying out different studies.

TRAINING AND COURSES ATTENDED

- Underwent 1550 hours of training in aya pharmacy , Amman
- Underwent training course in basic selling skills, Pharmalines, Jordan
- Underwent Kaeser training course in selling skills in Jeddah under the supervision of Hoffmann la Roche
- Underwent EW training course in selling skills in Jeddah under the supervision of Hoffmann la Roche
- Underwent Kaeser training course in selling skills no2 in Jeddah under the supervision of Hoffmann la Roche
- Underwent training course in social styles and selling skills in Jeddah under the supervision of Hoffmann la Roche
- Underwent EW training course in negotiation skills in Jeddah under the supervision of Hoffmann la Roche.
 - Underwent PC1 training in communication skills under the supervision of MSD in the UAE

LANGUAGES

- Fluent in Arabic, English and Hebrew, fair in Russian.

REFERENCES

- Available upon request