"The Impact of Service Quality of Jordanian Exchange Companies On Customer loyalty. An Applied Study on: Abu Sheikha Exchange Company"

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Abstract

This study aimed to identify the dimensions of the quality service in the Jordanian exchange sector which represented(tangible ,assurance ,response,reliability,empathy),and its impacton the customer loyality through satisfaction as variable mediator ,the study of this case on Abu Sheikha Exchange Company.

This study targeted the Abu Sheikha Exchange Customer and this company has 17 branshes distributed on the north – centre and south of hashmite kingdom of Jordan ,where it was used the questionaire to optain the required data from its cutomers ,were a two hundred forty questionaire has been distributed and all retreved back where the underwent qustionaire for

statistisal analysis through the use of specialist analysis software

spss(statistisal package of social sciences).

In this study we found significant and important results and recommendations

and the main important results is the positive relationship between the

dimensions of quality service and customer loyality and eash and every

quality service dimension has impact on customer loyality where all the

independent dimensions has influence on loyality.

In addition to the existence of positive relationship for quality service

dimensions on the variable affliated to the loyaluty through loyality as

variable mediator. The study came out with a set of recommendations that aim

to improve the quality of service as it reflects the satisfaction and loyalty of

customers, as the study urged Abu Sheikha Exchange Company to search for

developing new methods and services for the development of the quality of

the service provided at Abu Sheikha Exchange Company in order to maintain

the highest satisfaction and loyalty to customers and also, an invitation Abu

Sheikha Exchange Company to pay attention to the dimension of tangibility,

especially in the field of selecting branch locations in the event of opening

new branches.

Key Word: Loyalty, Quality, Quality of service, Service, Satisfaction